



Disruptions continue to impact the School Nutrition Industry. Gold Star Foods understands the complexities of the supply chain and will help you navigate through these unique challenges.



## CURRENT CHALLENGES

### AVG. MANUFACTURER FILL RATE (Aug - Dec, 2022)



\*Industry Historical Standard is 98.5%

Thank you for your support and for being a part of our business. We're looking forward to a prosperous 2023!

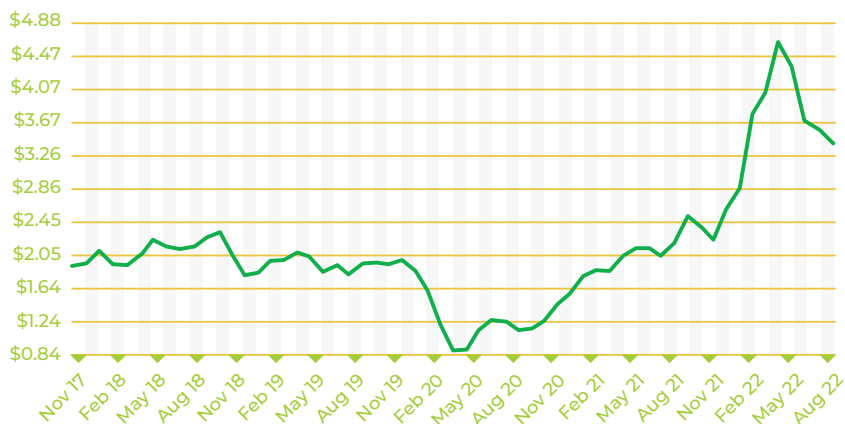
We want to emphasize that business is about relationships, and we deeply care about all of our partners and their successes. We can't wait to start 2023 and start tallying up the victories as we work together ensuring growth for everybody involved!

COMPANY	ISSUE	IMPLICATIONS
Bag Craft <b>NEW</b>	Higher tariffs on imported aluminum foil	Discontinued foil products
Hormel <b>NEW</b>	Bird Flu continues	Current allocations are being delayed
Apple & Eve	Aluminum can shortage	Limited supplies available for order
Frito-Lay	Vendor supply shortages	Fill rates of equal or less than 50%
General Mills	Labor, ingredients, equipment	16% unavailable, 24% very limited
Kellogg's	Supply chain issues	Restricted supply of Rice Krispies into 2023
La Tapatia	Factory fire (affecting multiple brands)	Tortilla chip shortage
Riceland	Equipment	Delayed product availability
Sky Blue Bakers	Production, mechanical (no end in sight)	Breakfast supplies unavailable
Tyson	Labor, raw material, and production	Limited chicken patties available

Contact your Gold Star Foods Rep today to turn these **ISSUES** into **NEW OPPORTUNITIES!**

## INDUSTRY OUTLOOK

### National Price of Diesel Gasoline (U.S. Dollars per gallon)



Source: Consumer Price Index

### » BIOFUEL REQUIREMENTS CREATE SHORTAGES

Recent changes to the government Biofuel requirements will cause raw oil products to be diverted into energy markets which will lessen the available supply for food. Supply shortages for shortening and cooking oils are not expected in the spring months, but the supply may tighten and keep prices higher than historical levels. Affected products include **baked goods, starch, mayonnaise, corn, oils, soups, sauces, paper products, and adhesives.**

### » EXTREME WEATHER CAUSING DELAYS

Weather for California and across the East could disrupt supply chains. This could result in shipping delays and/or product shortages.